### **MD ANALYSIS**

#### **CA 5 - K January Analysis**

### GAT Constitutional Area 5 - Korea Leader: Open

#### July 2021 to January 2022 (7 months) Results

CA 5 - K	2019-2020	2020-2021	2021-2022
New Clubs	27	32	35
<b>Charter Members</b>	952	979	1148
<b>New Members</b>	6408	5792	5370
Drops	7778	6213	5249
Net Growth	20	898	1575

#### January (Only Results)

CA 5 - K	Jan-20	Jan-21	Jan-22
New Clubs	6	2	2
Charter Members	224	74	71
New Members	922	396	829
Drops	579	291	280
Net Growth	646	202	640

#### **Statement for 3rd Quarter Results(previous 3 years)**

CA 5 - K	2019-2020 3rd Qtr	2020-2021 3rd Qtr
New Clubs	11	6
<b>Charter Members</b>	398	218
New Members	2136	1312
Drops	1302	1128
Net Growth	1375	525

### **MD Wise Analysis**

MD	GMT Area	CA 5 - K	2019-2020	2020-2021	2021-2022
354		New Clubs	10	20	16
		<b>Charter Members</b>	368	579	502
	Republic Of Korea	New Members	2106	2086	1544
		Drops	2621	2011	2173
		Net Growth	73	761	-13
Total		New Clubs	10	20	16
		<b>Charter Members</b>	368	579	502
		New Members	2106	2086	1544
		Drops	2621	2011	2173
		Net Growth	73	761	-13

# January (Only) Results

MD	GMT Area	CA 5 - K	Jan-20	Jan-21	Jan-22
354		New Clubs	1	1	1
		Charter Members	65	29	35
	Republic Of Korea	New Members	350	141	235
		Drops	158	64	83
		Net Growth	299	115	194
Total		New Clubs	1	1	1
		Charter Members	65	29	35
		New Members	350	141	235
		Drops	158	64	83
		Net Growth	299	115	194

# Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - K	2019-2020 3rd Qtr	2020-2021 3rd Qtr
354	Republic Of Korea	New Clubs Charter Members New Members Drops Net Growth	3 123 870 448 624	4 120 517 525 164
Total		New Clubs Charter Members New Members Drops Net Growth	3 123 870 448 624	4 120 517 525 164

### **MD Wise Analysis**

MD	GMT Area	CA 5 - K	2019-2020	2020-2021	2021-2022
355		New Clubs	11	8	12
		<b>Charter Members</b>	389	264	420
	Republic Of Korea	New Members	2474	1960	2063
		Drops	2822	2081	1711
		Net Growth	152	260	864
Total		New Clubs	11	8	12
		<b>Charter Members</b>	389	264	420
		New Members	2474	1960	2063
		Drops	2822	2081	1711
		Net Growth	152	260	864

# January (Only) Results

MD	GMT Area	CA 5 - K	Jan-20	Jan-21	Jan-22
355		New Clubs	1	1	0
		Charter Members	47	43	6
	Republic Of Korea	New Members	356	176	354
		Drops	199	92	108
		Net Growth	233	135	260
Total		New Clubs	1	1	0
		Charter Members	47	43	6
		New Members	356	176	354
		Drops	199	92	108
		Net Growth	233	135	260

# Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - K	2019-2020 3rd Qtr	2020-2021 3rd Qtr
355	Republic Of Korea	New Clubs Charter Members New Members Drops Net Growth	1 51 892 424 566	1 60 498 237 338
Total		New Clubs Charter Members New Members Drops Net Growth	1 51 892 424 566	1 60 498 237 338

### **MD Wise Analysis**

MD	GMT Area	CA 5 - K	2019-2020	2020-2021	2021-2022
356		New Clubs	6	4	7
		<b>Charter Members</b>	195	136	226
	Republic Of Korea	New Members	1828	1746	1763
		Drops	2335	2121	1365
		Net Growth	-205	-123	724
Total		New Clubs	6	4	7
		<b>Charter Members</b>	195	136	226
		New Members	1828	1746	1763
		Drops	2335	2121	1365
		Net Growth	-205	-123	724

# January (Only) Results

MD	GMT Area	CA 5 - K	Jan-20	Jan-21	Jan-22
356		New Clubs	4	0	1
		Charter Members	112	2	30
	Republic Of Korea	New Members	216	79	240
		Drops	222	135	89
		Net Growth	114	-48	186
Total		New Clubs	4	0	1
		Charter Members	112	2	30
		New Members	216	79	240
		Drops	222	135	89
		Net Growth	114	-48	186

# Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5 - K	2019-2020 3rd Qtr	2020-2021 3rd Qtr
356		New Clubs	7	1
		Charter Members	224	38
	Republic Of Korea	New Members	374	297
		Drops	430	366
		Net Growth	185	23
Total		New Clubs	7	1
		Charter Members	224	38
		New Members	374	297
		Drops	430	366
		Net Growth	185	23